

## Vanair Expands Sales Force

**November, 2006** Vanair Manufacturing, Inc. (New Buffalo, MI), the innovators of vehicle-mounted air compressors, add three people to their sales team.

James Perschke joins Vanair as the National Sales Manager. Perschke brings to Vanair over twenty years of experience in the truck body and equipment arena. He will be responsible for generating new business opportunities throughout the US and Canada. Prior to joining Vanair, Perschke was the General Sales Manager for Knapheide Manufacturing Company in Quincy, Illinois. Perschke holds a Bachelor's degree in Public Relations and an MBA degree in Business Management.

Steven Chovanec and Ralph Kokot III join Vanair as Sales Engineers. Chovanec and Kokot will be responsible for servicing existing accounts as well as sourcing new accounts. All will report to Dan Kokot, Vice President of Sales.

For more information on Vanair, go to our [www.vanair.com](http://www.vanair.com).

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